



877-4-SIRVIS | [SirviS.com](http://SirviS.com)

## SIRVIS SOLUTIONS FOR THE CHANNEL

***A unique resource for VARs, MSPs and other Service Providers to expand their reach, expertise and create new revenue opportunities.***

SirviS is a channel-focused company that delivers services on behalf of VARs, MSPs and IT solution providers. We can serve as an extension to a full-scaled VAR or operate as the entire service-delivery arm of a smaller reseller. Either way, SirviS respects the channel partner's relationship with the customer, working as transparently as the VAR prefers.

By partnering with SirviS, you gain the ability to:

- Offer a broader range of services to meet customer requirements
- Bolster the customer relationship through deep expertise
- Deliver professional and field services anywhere in the world
- Scale to meet complex, time-sensitive project requirements

SirviS offers a broad range of services, from staff augmentation to design engineering to full-scale solution rollouts. We can handle projects as simple as a "rack and stack" in a remote location to an end-to-end implementation, configuration and startup across multiple sites worldwide. Our "white label" services are designed to enhance your solution portfolio while ensuring that your customer's needs are met.

### **Benefits at a Glance**

- Maximize speed, quality and scale
- Open up new revenue streams
- Deliver more value at a lower cost
- Gain expertise in industry-leading solutions
- Support the customer's preferred vendors
- Fill gaps in your solution portfolio
- Serve larger, multisite customers
- Meet global delivery requirements
- Ensure successful project completion



## Service Portfolio

SirviS was established in 2017 by a small team of industry veterans who recognized the need for a channel-friendly service delivery organization. We pioneered the concept of IT-service-as-a-Service, providing a seamless experience for resellers and their customers. We treat every project as if it were our own, and will pass on an opportunity before taking on something we can't handle.

Through our experienced team and Global Super Network of engineers and technicians, SirviS gives you access to advanced expertise across the spectrum of IT solutions:

- Data Center Infrastructure and Cabling
- Integration, Configuration and Custom Builds
- Server, Storage and Network Implementations
- Application Rollouts and Upgrades
- Multisite Edge Computing Installations
- Cybersecurity Strategy and Response
- Physical Security
- Solution Design and Engineering
- "Rack & Stack" and Smart Hands
- Warehousing and Logistics
- Maintenance Support
- Proactive Managed Services
- Data Center Relocation
- Wireless survey, design, implementations

## Project Management

Project and resource management services are integrated into everything we do. Our certified project management team handles resourcing, assignment and scheduling of service delivery, and monitors, measures and tracks progress. This ensures that the desired outcomes are met, and allows you to focus on the customer relationship.

## Advanced Capabilities

SirviS has a configuration lab with full remote capability so that your in-house engineering staff can access staged equipment for configuration, burn-in and testing. We also have the engineering staff to complete these tasks in our facility or onsite.

## Integration, Configuration & Distribution Centers

Through our Integration and Distribution Centers, we provide secure storage, inventory and asset tagging along with configuration, evaluation, validation and testing and staging. We are also equipped to build customized IT hardware. We offer just-in-time delivery to meet project requirements, or can provide complete installation and integration services.

## Engage with SirviS

We have made it easy to engage with SirviS. Our onboarding process starts with a mutual nondisclosure agreement. We then sit down and discuss the opportunities for partnership and get some basic financial documentation in place. The objective is to move things along quickly so that we can jointly address the customer's needs.

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